

2019

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		2019

			002508
	HANGZHOU ROBAM APPLIANCES CO.,LTD.		
	ROBAM		

	725252053

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	2019	2018		2017
	7,760,581,855.53	7,424,885,274.14	4.52%	7,017,397,057.99
	1,589,814,847.80	1,473,579,665.62	7.89%	1,461,213,518.63
	1,516,979,830.78	1,390,626,550.21	9.09%	1,406,448,536.49
	1,555,220,926.90	1,508,960,311.29	3.07%	1,272,482,554.23
/	1.68	1.55	8.39%	1.54
/	1.68	1.55	8.39%	1.54
	25.10%	26.40%	-1.30%	31.66%
	2019	2018		2017
	10,651,922,572.87	9,455,361,508.83	12.65%	7,926,615,151.63
	6,864,388,881.46	6,045,384,387.57	13.55%	5,260,800,800.91

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	1,660,339,786.05	1,867,074,096.91	2,097,606,924.30	2,135,561,048.27
	319,653,959.87	350,750,034.33	415,223,408.27	504,187,445.33
	274,850,672.48	347,688,906.53	410,778,645.33	483,661,606.44
	169,903,804.03	488,787,280.55	376,523,778.18	520,006,064.14

	2019	2018	2017	
	-158,607.19	-27,525.06	140,679.28	
	88,113,806.09	98,235,805.08	63,256,777.88	
		285,386.29	1,133,150.69	
	-1,884,306.56	1,916,399.82	-347,030.63	
	13,290,725.11	17,276,844.91	9,418,595.08	
	-54,849.79	180,105.81		
	72,835,017.02	82,953,115.41	54,764,982.14	--

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	2019		2019	
60.60%	1.02		2030	
70%				2019
1743	2018	2.73%		
	2018		79.09 /	26.00 /
		100.92 97.69 /		95.87 88.55 /

BrandZ 100

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2019

-11.4% -8.5% -18.1%

-4.2% 12.6% 26.5%

2019

2019

26.4%

2019

7,760,581,855.53

4.52%

1,589,814,847.80

7.89%

28.10%	25.60%	22.70%	21.60%	31.60%	25.40%	35.60%	27.80%	7.00%
1	1	2	2	2	2	1	2	4

25.90%	15.60%	8.10%	5.10%	17.60%	9.90%
1	2	4	4	1	3

36.3%

2019

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90%

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	2019		2018		
	7,760,581,855.53	100%	7,424,885,274.14	100%	4.52%
	7,589,302,689.33	97.79%	7,219,989,872.63	97.24%	5.12%
	171,279,166.20	2.21%	204,895,401.51	2.76%	-16.41%
	4,081,545,017.88	52.59%	4,012,977,970.34	54.05%	1.71%
	1,843,440,109.62	23.75%	1,792,008,723.86	24.14%	2.87%

560,848,048.70

2019

	808,538,868.51	404,263,906.51	50.00%	8.11%	8.36%	-0.24%
	906,014,918.04	368,535,711.26	59.32%	-1.54%	-4.12%	1.89%

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			2019	2018	
			6,748,364	6,526,866	3.39%
			6,858,755	6,984,828	-1.80%
			2,118,035		

		31,416,487.79	0.89%	29,206,306.14	0.85%	7.57%
		28,858,109.82	0.81%	26,839,928.57	0.78%	7.52%
		307,485,018.62	8.66%	261,627,258.72	7.58%	17.53%
		22,973,305.66	0.65%	19,761,122.28	0.57%	16.26%
		23,106,633.62	0.65%	25,646,219.05	0.74%	-9.90%
		468,197,334.19	13.19%	571,440,490.35	16.56%	-18.07%
		28,800,094.22	0.81%	22,298,270.81	0.65%	29.16%

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		2,386,920,682.00
		30.76%
		0.00%

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1		777,590,928.24	10.02%
2		618,934,645.40	7.98%
3		402,540,576.79	5.19%
4	/ ()	344,158,089.58	4.43%
5		243,696,442.41	3.14%
	--	2,386,920,682.42	30.76%

		701,145,032.60
		22.08%
		0.00%

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1		165,821,434.38	5.22%
2		161,618,221.58	5.09%
3		152,649,928.22	4.81%
4		111,491,084.82	3.51%
5		109,564,363.60	3.45%
	--	701,145,032.60	22.08%

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	2019	2018		
	1,928,259,172.35	1,909,856,779.45	0.96%	-
	284,364,115.17	272,355,117.98	4.41%	-
	-83,410,491.25	-101,340,531.42	-17.69%	-
	299,469,126.54	293,427,244.80	2.06%	-

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2.99

3.86%

0.09

	2019	2018	
	714	709	0.71%
	15.82%	15.91%	-0.09%
	299,469,126.54	293,427,244.80	2.06%
	3.86%	3.95%	-0.09%

	0.00	0.00	-
	0.00%	0.00%	-

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	2019	2018	
	8,178,723,903.78	8,692,141,265.90	-5.91%
	6,623,502,976.88	7,183,180,954.61	-7.79%
	1,555,220,926.90	1,508,960,311.29	3.07%
	4,021,202,772.82	3,030,193,836.98	32.70%
	2,965,663,320.83	4,213,697,627.81	-29.62%
	1,055,539,451.99	-1,183,503,790.83	-189.19%
	759,219,240.00	711,857,630.25	6.65%
	-759,219,240.00	-711,857,630.25	6.65%
	1,852,076,406.65	-385,568,165.53	85.07%

189.19%

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	2019	2018		

	4,054,121,726.23	38.06%	2,196,706,808.35	23.23%	14.83%	-
	725,630,901.28	6.81%	446,773,135.47	4.73%	2.08%	-
	1,339,176,925.20	12.57%	1,347,112,731.03	14.25%	-1.68%	-
	112,588.34	0.00%	121,575.14	0.00%	0.00%	-
	4,168,338.79	0.04%	2,617,851.16	0.03%	0.01%	-
	826,234,929.97	7.76%	842,877,466.95	8.91%	-1.15%	-
	272,211,720.62	2.56%	184,440,655.49	1.95%	0.61%	-

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0.00	162,320,000	-100%

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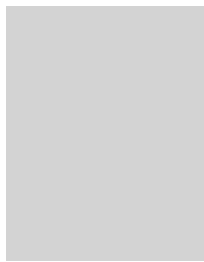
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2019	12	12			2019	12	12
2019	12	20			2019	12	20
2019	12	25			2019	12	25

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					474,512,025.00
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					474,512,025.00
					4,955,109,022.86
					100%
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2019					
1,553,740,923.33			4,160,587,339.53	2018	
759,219,240.00	2019		4,955,109,022.86		949,024,050
	10	5	474,512,025.00		

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						361.62					361.62
						199.32					199.32
						100.8					100.8
						1.65					1.65
						3.98					3.98
						0.45					0.45
						2,453.21					2,453.21
						1,085.53					1,085.53
						6.88					6.88
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			28,800.00	28,800.00
			550,024.57	550,024.57
			128,831.18	0.00
			707,655.75	578,824.57

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		200,000	110,000	0
		200,000	110,000	

			10,000		2018 06 28	2019 01 03			4.85%	251.14				
			20,000		2018 07 18	2019 01 18			4.90%	501.56				

					08 08	02 01			4.85%				
			10,000		2018 08 14	2019 02 14			4.80%	240			
			30,000		2018 12 29	2019 03 29			4.50%	337.5			
			20,000		2018 07 20	2019 04 10			4.90%	708.82			
			10,000		2018 09 28	2019 04 11			4.50%	239.18			
			10,000		2018 10 12	2019 04 12			4.30%	214.41			
			10,000		2019 01 29	2019 07 29			4.50%	226.42			
			10,000		2019 01 30	2019 08 02			4.30%	216.77			
			20,000		2018 08 23	2019 08 22			4.70%	937.42			
			13,000		2018 08 23	2019 08 30			5.20%	668.59			
			10,000		2019 03	2019 09			4.50%	226.85			

				06	06								
			10,000	2018 10 12	2019 10 11			5.00%	498.63				
			20,000	2018 10 15	2019 10 14			4.80%	970.83				
			20,000	2019 05 06	2019 11 05			4.30%	431.18				
			30,000	2018 12 18	2019 12 17			4.80%	1,436.05				
			40,000	2019 04 01	2019 12 20			4.40%	1,296.99				
			10,000	2019 04 01	2020 02 07			3.85% 3.90%					
			10,000	2019 08 28	2020 02 27			1.00%-3.90 %					
			10,000	2019 09 05	2020 03 06			1.00%-3.90 %					
			20,000	2019 10 16	2020 04 24			1.55%-4.20 %					
			30,000	2019 11 11	2020 04 27			1.35%-4.2%					

			30,000		2019 12 26	2020 06 29			4.00%				
			443,000	--	--	--	--	--	--	10,779.3 1	--	--	--

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	14,497,669	1.53%				-374,400	-374,400	14,123,269	1.49%
3	14,497,669	1.53%				-374,400	-374,400	14,123,269	1.49%
	14,497,669	1.53%				-374,400	-374,400	14,123,269	1.49%
	934,535,156	98.47%				365,625	365,625	934,900,781	98.51%
1	934,535,156	98.47%				365,625	365,625	934,900,781	98.51%
	949,032,825	100.00%				-8,775	-8,775	949,024,050	100.00%

1 2019 1 8
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2 2019 2 18
365,625

0.0385%

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3 2019 1 21

		1.29%	12,240,000			12,240,000		
		1.16%	11,047,319	4,795,887		11,047,319		
		1.00%	9,451,985			9,451,985		
A		0.90%	8,569,450	4,389,783		8,569,450		
2		0.88%	8,311,165			8,311,165		
		0.67%	6,318,000	-702,000		6,318,000		
		0.62%	5,923,150		4,442,362	1,480,788		
		0.60%	5,685,810			5,685,810		

10			
		471,510,000	471,510,000
		135,075,397	135,075,397
		12,240,000	12,240,000
		11,047,319	11,047,319
		9,451,985	9,451,985
A		8,569,450	8,569,450
		8,311,165	8,311,165

2			
		6,318,000	6,318,000
		5,685,810	5,685,810
		5,443,324	5,443,324
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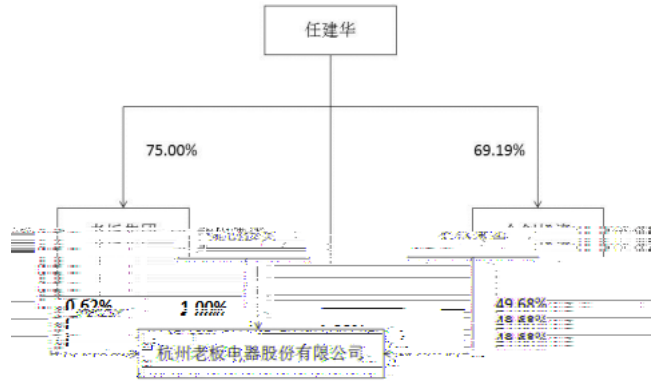
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		1995 03 22	14384025-0	
	603238 55.76%			

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				63	2017 08 18	2020 08 17	5,923,150	5,923,150
				36	2017 08 18	2020 08 17	2,800,075	2,800,075
				57	2017 08 18	2020 08 17	1,690,065	1,690,065
				57	2017 08 18	2020 08 17	1,690,062	1,690,062
				44	2017 08 18	2020 08 17	576,750	576,750
				54	2017 08 18	2020 08 17	1,524,264	1,524,264
				56	2017 08 18	2020 08 17		
				44	2017 08 18	2020 08 17		
				66	2017 08 18	2020 08 17		
				54	2017 08 18	2020 08 17	1,112,315	1,112,315
				59	2017 08 18	2020 08 17	1,112,312	1,112,312
				53	2017 08 18	2020 08 17	1,112,312	1,112,312
				41	2017 08 18	2020 08 17		
				60	2017 08 18	2020 08 17	53,875	53,875
				44	2017 08 18	2020 08 17	411,950	411,950
				45	2017 08 18	2020 08 17	411,950	411,950
				50	2017 08 18	2020 08 17	411,950	411,950
	--	--	--	--	--	--	18,831,030	18,831,030

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			2014 12 24		
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			1999 03 01		



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2018		61.68%	2019 05 16	2019 05 17	2018 2019-025)
2019		61.35%	2019 11 14	2019 11 15	2019 2019-046)

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	5	1	4				0
	5	4	1				1

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	2020 04 28	
	100.00%	
	100.00%	
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	1	4
	2	
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	2020 04 27
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27	33	
2019		
776,058.19	2018	33,569.66
		283,528.18
139,730.68		
54.54%		
11.12.	3	
4		
2019 12 31		
101,968.35		3,299.04
77,277.81		4,714.72

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2019

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2019 12 31

	2019 12 31	2018 12 31
	4,054,121,726.23	2,196,706,808.35
	1,360,000,000.00	
	986,693,149.40	1,268,146,296.01
	725,630,901.28	446,773,135.47
	408,972,104.07	
	50,113,549.84	59,485,930.70
	110,899,448.65	70,182,460.52
	0.00	0.00
	14,295,039.38	0.00
	1,339,176,925.20	1,347,112,731.03
	16,189,237.81	2,591,760,176.09
	9,051,797,042.48	7,980,167,538.17

		119,948,534.00
	4,168,338.79	2,617,851.16
	102,116,023.22	
	112,588.34	121,575.14
	826,234,929.97	842,877,466.95
	272,211,720.62	184,440,655.49
	219,733,270.51	193,974,179.90
	80,589,565.84	80,589,565.84
	523,195.74	4,933,280.77
	70,877,116.09	39,564,040.41
	23,558,781.27	6,126,821.00
	1,600,125,530.39	1,475,193,970.66
	10,651,922,572.87	9,451,361,588.36

	401,799,332.67	401,689,801.42
	0.00	3,456,989.00
	-15,157,634.16	0.00
	0.00	0.00
	474,516,412.50	474,516,412.50
	5,054,206,720.45	4,223,611,112.65
	6,864,388,881.46	6,045,384,387.57
	109,894,468.24	85,463,961.41
	6,974,283,349.70	6,130,848,348.98
	10,651,922,572.87	9,455,361,508.83

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	2019 12 31	2018 12 31

	0.00	0.00
	12,064,254.50	2,448,736,487.97
	8,588,654,299.60	7,546,709,321.73
		119,948,534.00
		0.00
	0.00	
	0.00	0.00
	230,674,272.52	224,608,888.64
	102,116,023.22	
	0.00	
	436,960.72	470,485.36
	798,954,901.11	815,345,909.65
	271,619,361.89	184,365,655.49
	0.00	0.00
	0.00	0.00
	0.00	
	157,002,023.43	161,743,355.41
	0.00	0.00
	0.00	0.00
	383,195.74	4,933,280.77
	70,173,783.09	38,723,474.50
	23,558,781.27	6,126,821.00
	1,654,919,302.99	1,556,266,404.82
	10,243,573,602.59	9,102,975,726.55
	601,960,648.96	409,057,910.01
	1,358,297,550.30	1,158,684,039.60

	983,128,543.51	1,067,652,543.09
	97,599,336.20	88,814,022.76
	96,425,637.42	99,200,231.67
	226,064,422.04	215,230,256.63
	0.00	0.00
	0.00	0.00
	0.00	0.00
	0.00	0.00
	0.00	0.00
	3,363,476,138.43	3,038,639,003.76
	114,851,263.30	82,021,091.35
	0.00	0.00
	0.00	0.00
	114,851,263.30	82,021,091.35
	3,478,327,401.73	3,120,660,095.11
	949,024,050.00	949,024,050.00
	0.00	0.00
	0.00	0.00
	0.00	0.00
	401,754,349.66	401,644,818.41
	0.00	3,456,989.00
	-15,157,634.16	0.00
	0.00	0.00

2019

	474,516,412.50	474,516,412.50
	4,955,109,022.86	4,160,587,339.53

-		
-	-48,823,331.47	
-	-9,321,963.35	-15,059,762.05
-	-158,607.19	101,198.59
	1,871,755,797.76	1,701,556,036.85
	4,098,230.54	2,375,724.71
	4,323,553.72	1,607,088.22
	1,871,530,474.58	1,702,324,673.34
	257,285,119.95	218,476,769.49
	1,614,245,354.63	1,483,847,903.85
1.	1,614,245,354.63	1,483,847,903.85
2.		
1.	1,589,814,847.80	1,473,579,665.62
2.	24,430,506.83	10,268,238.23
	-15,157,634.16	0.00
	-15,157,634.16	0.00
	-15,157,634.16	0.00
1.	0.00	0.00
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	1,599,087,720.47	1,483,847,903.85
	1,574,657,213.64	1,473,579,665.62
	24,430,506.83	10,268,238.23
	1.68	1.55
	1.68	1.55

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	2019	2018
	7,171,273,971.28	6,951,127,584.80
	3,380,454,870.95	3,359,935,498.94
	59,608,538.30	64,139,003.83
	1,663,615,331.66	1,657,179,627.56
	203,713,247.47	198,371,268.76
	289,897,222.53	286,597,606.23
	-82,103,320.70	-96,269,643.72
	477,352.78	0.00
	82,747,708.18	95,425,460.45
	80,543,507.55	93,295,114.76
	118,589,082.46	87,724,316.13
	1,550,487.63	-1,197,385.79
-	0.00	0.00
	0.00	
	0.00	0.00
-	-47,422,169.48	
-	-9,321,963.35	-12,359,773.30
-	-303,654.83	111,267.72

2019

	1,798,172,883.42	1,649,945,148.51
	3,704,034.22	984,374.74
	1,542,215.05	1,471,067.61
	1,800,334,702.59	1,649,458,455.64
	246,593,779.26	207,300,358.39

2019

	0.00	10,000,000.00
	4,021,202,772.82	3,030,193,836.98
	272,163,320.83	180,703,214.09
	2,693,500,000.00	3,978,000,000.00
	0.00	
		44,994,413.72
		10,000,000.00
	2,965,663,320.83	4,213,697,627.81
	1,055,539,451.99	-1,183,503,790.83
	759,219,240.00	711,774,618.75
		83,011.50
	759,219,240.00	711,857,630.25
	-759,219,240.00	-711,857,630.25
	535,267.76	832,944.26
	1,852,076,406.65	-385,568,165.53
	2,177,219,858.85	2,562,788,024.38
	4,029,296,265.50	2,177,219,858.85

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	2019	2018
	7,234,628,896.12	7,892,426,799.39
	0.00	0.00
	263,736,687.48	220,781,708.77

	7,498,365,583.60	8,113,208,508.16
	3,102,184,422.96	3,733,904,041.52
	578,818,044.96	562,371,084.94
	768,377,438.19	764,184,204.54
	1,539,782,850.67	1,599,163,876.52
	5,989,162,756.78	6,659,623,207.52
	1,509,202,826.82	1,453,585,300.64
	3,330,000,000.00	2,824,936,302.46
	113,777,384.17	86,818,340.71
	540,568.71	153,807.52

	3,951,074,513.16	2,000,183,395.66
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	2019												
	949,024,050.00	0.00	BDC										

2															0.00	
3					109,5 31.25	-3,4 56,9 89,0 0							3,566 ,520. 25		3,566,5 20.25	
4															0.00	
	0.00	0.00	0.0 0	0.0 0	0.00								-759, 219,2 40.00		-759, 219,2 40.00	-759,21 9,240.0 0
1															0.00	
2																
3													-759, 219,2 40.00		-759, 219,2 40.00	-759,21 9,240.0 0
4	0.00	0.00	0.0 0	0.0 0	0.00										0.00	
															0.00	
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6	0.00	0.00	0.0 0	0.0 0	0.00	0.00	0.00	0.00	0.00	0.00					0.00	
															0.00	
1															0.00	
2															0.00	

	949,024,050.00				401,799.33 2.67				474,516.41 2.50		5,054,206,720.45		6,864,388,881.46	109,894.46 8.24	6,974,283,349.70
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	2018														
	949,032,825.00				399,524.15 98.50 7.63	24,153,010.00			474,516.41 2.50		3,461,806,065.78		5,260,800,800.91	-3,329,595.92	5,257,471,204.99
	949,032,825.00				399,524.15 98.50 7.63	24,153,010.00			474,516.41 2.50		3,461,806,065.78		5,260,800,800.91	-3,329,595.92	5,257,471,204.99
	-8,775.00				2,091,293.79	-20,696,021.00			0.00		761,805,046.87		784,583,586.66	88,793,557.33	873,377,143.99
											1,473,579,665.62		1,473,579,665.62	10,268,238.23	1,483,847,903.85
	-8,775.00				2,091,293.79	-20,696,021.00							22,778,539.79	78,525,319.10	101,303,858.89
1	-8,775.00												-8,775.00		-8,775.00

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	2019											
	949,024,050. 00	0.00	0.00	0.00	401,644 ,818.41	3,456,9 89.00	0.00	0.00	474,516 ,412.50	4,160, 587,3 39.53		5,982,315, 631.44
												0.00
												0.00
												0.00
	949,024,050. 00	0.00	0.00	0.00	401,644 ,818.41	3,456,9 89.00	0.00	0.00	474,516 ,412.50	4,160, 587,3 39.53		5,982,315, 631.44
	0.00	0.00	0.00	0.00	109,531 .25	-3,456,9 89.00	-15,157, 634.16	0.00	0.00	794,5 21,68 3.33		782,930,5 69.42
							-15,157, 634.16			1,553, 740,9 23.33		1,538,583, 289.17
	0.00	0.00	0.00	0.00	109,531 .25	-3,456,9 89.00	0.00	0.00	0.00	0.00		3,566,520. 25

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2												
	949,024,050. 00	0.00	0.00	0.00	401,754 ,349.66	0.00	-15,157, 634.16	0.00	474,516 ,412.50	4,955, 109,0 22.86		6,765,246, 200.86

	2018											
	949,032,82 5.00	0.00	0.00	0.00	399,55 3,524.6 2	24,153, 010.00	0.00	0.00	474,51 6,412. 50	3,430,20 3,861.03		5,229,153,6 13.15

1	-8,775.00												-8,775.00
2													0.00

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1-2	10.00%
2-3	20.00%
3-4	50.00%
4-5	80.00%
5	100.00%

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	20		5.00%	4.75%

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		20	5.00%	4.75%
		10	5.00%	9.50%
		5	5.00%	19.00%
		5	5.00%	19.00%

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2017	22	23	24
		37	
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[2019]6	2018 6		2018

2019 9	[2018]15	2019		
[2019]16	2018			
[2019]1	[2019]6	[2019]16		

1) 2019 1 1
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2) [2019]6 2019 [2019]16
2019

1) 2018 12 31

	2018 12 31		2019 1 1
	1,714,919,431.48		631,234,819.16
			446,773,135.47
			636,911,476.85
	1,606,978,134.38		411,414,985.01
			1,195,563,149.37

2) 2018 12 31

	2018 12 31		2019 1 1
	1,699,898,688.67		627,434,819.16
			438,002,392.66
			634,461,476.85
	1,567,741,949.61		409,057,910.01
			1,158,684,039.60

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	218,775.77	380,338.61
	4,029,077,489.73	2,176,839,520.24
	24,825,460.73	19,486,949.50
	4,054,121,726.23	2,196,706,808.35

24,825,460.73

23,477,460.73

1,348,000.00

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	1,360,000,000.00	2,570,000,000.00

	1,360,000,000.00	2,570,000,000.00
	1,360,000,000.00	2,570,000,000.00

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	5,573,632.72	27,416,736.00	0.00	0.00		32,990,368.72

	772,778,086.09	100.00%	47,147,184.81		725,630,901.28	477,488,661.00	100.00%	30,715,525.53	6.43%	446,773,135.47
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	4,216,329.97	4,216,329.97	100.00%	
	4,216,329.97	4,216,329.97	--	--

1	1	744,095,171.82
1	2	16,585,163.14
2	3	7,440,505.92
3		4,657,245.21
3	4	1,550,074.45
4	5	1,279,764.43
5		1,827,406.33
		772,778,086.09

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	30,715,525.53	17,613,423.11	0.00	1,181,763.83
	30,715,525.53	17,613,423.11	0.00	1,181,763.83

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	1,181,763.83		

1	2	4,528.01	0.01%	127,306.00	0.22%
2	3	0.00	0.00%	1,065,541.86	1.79%
		50,113,549.84	--	59,485,930.70	--

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27,682,203.94

55.24%

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	0.00	0.00
	14,295,039.38	
	96,604,409.27	70,182,460.52
	110,899,448.65	70,182,460.52

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()		
()	14,295,039.38	
	14,295,039.38	

30,291,539.08
34,993,888.42
2,883,138.90
2,554,065.31
5,987,699.54
76,710,331.25

3-4	978,391.96
4-5	575,029.94
5	1,130,265.44
	106,925,452.36

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	6,527,870.73	3,793,172.36	0.00	0.00	10,321,043.09
	6,527,870.73	3,793,172.36	0.00	0.00	10,321,043.09

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1		56,941,569.55	1	53.25%	2,847,078.48
2		14,778,000.00	2-3	13.82%	2,955,600.00
3		3,000,000.00	1	2.81%	150,000.00
4		1,520,225.00	2-3	1.42%	304,045.00
5		903,740.22	1	0.85%	45,187.01
	--	77,143,534.77	--	72.15%	6,301,910.49

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	65,865,050.18	0.00	65,865,050.18	58,785,060.73	0.00	58,785,060.73
	48,635,094.61	0.00	48,635,094.61	42,489,335.72	0.00	42,489,335.72
	333,027,454.91	9,321,963.35	323,705,491.56	289,182,037.49	0.00	289,182,037.49
	882,209,547.51	0.00	882,209,547.51	902,710,838.63	0.00	902,710,838.63
	18,761,741.34	0.00	18,761,741.34	53,945,458.46	0.00	53,945,458.46
	1,348,498,888.55	9,321,963.35	1,339,176,925.20	1,347,112,731.03	0.00	1,347,112,731.03

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	0.00	9,321,963.35	0.00	0.00	0.00	9,321,963.35
	0.00	9,321,963.35	0.00	0.00	0.00	9,321,963.35

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	13,802,530.76	18,854,992.34
	2,386,707.05	2,905,183.75
	16,189,237.81	21,760,176.09

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	()									()	
()	2,617,851.16	0.00	0.00	1,550,487.63	0.00	0.00	0.00	0.00		4,168,338.79	
	2,617,851.16			1,550,487.63						4,168,338.79	
	2,617,851.16			1,550,487.63						4,168,338.79	

18

()	100,000,000.00	100,000,000.00
	2,116,023.22	19,948,534.00
	102,116,023.22	119,948,534.00

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()						
	0.00	0.00	17,832,510.78	0.00		

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1.	189,197.82	189,197.82
2.		
3.		
4.	189,197.82	189,197.82
1.	67,622.68	67,622.68
2.	8,986.80	8,986.80
1	8,986.80	8,986.80
3.		
4.	76,609.48	76,609.48
1.	112,588.34	

	826,234,929.97	842,877,466.95
	826,234,929.97	842,877,466.95

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1.	679,043,141.03	492,599,119.52	19,153,855.34	71,671,959.22	1,262,468,075.11
2.	2,217,299.08	67,639,168.50	2,450,047.80	4,400,012.21	76,706,527.59
1	117,272.72	4,755,251.34	2,450,047.80	4,248,654.64	11,571,226.50
2	2,100,026.36	62,883,917.16	0.00	151,357.57	65,135,301.09
3.	267,625.88	1,825,334.51	1,901,600.35	3,539,837.10	7,534,397.84
1	267,625.88	1,825,334.51	1,901,600.35	3,539,837.10	7,534,397.84
4.	680,992,814.23	558,412,953.51	19,702,302.79	72,532,134.33	1,331,640,204.86
1.	178,025,829.50	191,398,003.31	10,519,209.44	39,647,565.91	419,590,608.16
2.	31,322,792.71	49,220,946.92	2,551,073.77	8,535,307.56	91,630,120.96
1	31,322,792.71	49,220,946.92	2,551,073.77	8,535,307.56	91,630,120.96
3.	33,524.64	810,441.47	1,808,144.29	3,163,343.83	5,815,454.23
1	33,524.64	810,441.47	1,808,144.29	3,163,343.83	5,815,454.23
4.	209,315,097.57	239,808,508.76	11,262,138.92	45,019,529.64	505,405,274.89
1.	471,677,716.66	318,604,444.75	8,440,163.87	27,512,604.69	826,234,929.97
2.	501,017,311.53	301,201,116.21	8,634,645.90	32,024,393.31	842,877,466.95

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	272,211,720.62	184,440,655.49
	272,211,720.62	184,440,655.49

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	259,945,664.42	0.00	259,945,664.42	116,239,899.42	0.00	116,239,899.42
	3,574,118.78	0.00	3,574,118.78	4,163,334.80	0.00	4,163,334.80
	2,015,449.74	0.00	2,015,449.74	5,299,145.30	0.00	5,299,145.30
	1,435,896.56	0.00	1,435,896.56	1,435,896.56	0.00	1,435,896.56
	1,206,896.55	0.00	1,206,896.55	11,143,604.48	0.00	11,143,604.48
	713,675.21	0.00	713,675.21	713,675.21	0.00	713,675.21
	0.00	0.00	0.00	11,138,220.60	0.00	11,138,220.60
	0.00	0.00	0.00	7,606,837.60	0.00	7,606,837.60
	0.00	0.00	0.00	5,086,206.90	0.00	5,086,206.90
	0.00	0.00	0.00	4,102,564.65	0.00	4,102,564.65
	0.00	0.00	0.00	3,914,529.92	0.00	3,914,529.92
	0.00	0.00	0.00	2,119,658.12	0.00	2,119,658.12
	0.00	0.00	0.00	1,472,079.01	0.00	1,472,079.01

0.00 0.00 0.00 1,085,470.11

		786,324.79	0.00	786,324.79	0.00	0.00
		521,367.50	0.00	521,367.50	0.00	0.00
		512,820.67	0.00	512,820.67	0.00	0.00
		509,005.31	0.00	0.00	509,005.31	0.00
		4,763,624.54	11,405,865.88	12,329,747.40	519,723.66	3,320,019.36
	549,550,000.00	184,440,655.49	155,251,882.35	65,135,301.09	2,345,516.13	272,211,720.62
		%				
	549,550,000.00	47.30	47.30%	0.00	0.00	0.00

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1.	168,051,179.95	42,242,921.55	24,500,000.00	7,300,000.00	242,094,101.50

2.	34,367,725.00	4,745,109.56	124,622.64	0.00	39,237,457.20
1	34,367,725.00	4,745,109.56	124,622.64	0.00	39,237,457.20
3.	0.00	513,336.75	0.00	0.00	513,336.75
1	0.00	513,336.75	0.00	0.00	513,336.75
4.	202,418,904.95	46,474,694.36	24,624,622.64	7,300,000.00	280,818,221.95
1.	17,861,002.07	28,472,381.07	1,225,000.00	561,538.46	48,119,921.60
2.	3,413,591.84	6,067,672.68	2,453,115.56	1,123,076.92	13,057,457.00
1	3,413,591.84	6,067,672.68	2,453,115.56	1,123,076.92	13,057,457.00
3.	3,413,591.84	6,067,672.68	2,453,115.56	1,123,076.92	13,057,457.00
1	0.00	92,427.16	0.00	0.00	92,427.16
4.	21,274,593.91	34,447,626.59	3,678,115.56	1,684,615.38	61,084,951.44
1.	181,144,311.04	12,027,067.77	20,946,507.08	5,615,384.62	219,733,270.51
2.	150,190,177.88	13,770,540.48	23,275,000.00	6,738,461.54	193,974,179.90

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	80,589,565.84	0.00	0.00		80,589,565.84
	80,589,565.84				80,589,565.84

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51.00%

11,232.00

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162,320,000.00
80,589,565.84

160,255,753.26

2019
51%

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2019 BJU3021 2019 12 31

22,443.00

21,642.67

2019

(WACC)

16.49%

2019

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	0.00	333,486.44	98,823.19	0.00	234,663.25
	235,849.05	140,000.00	188,679.24	0.00	187,169.81
	88,029.35	75,471.70	62,138.37	0.00	101,362.68
	4,609,402.37	0.00	4,609,402.37	0.00	0.00
	4,933,280.77	548,958.14	4,959,043.17	0.00	523,195.74

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	215,006,417.88	32,250,962.68	118,518,358.59	18,037,753.80
	114,851,263.30	17,227,689.50	82,021,091.35	12,303,163.70
	99,780,559.97	15,877,475.81	42,817,028.98	7,321,390.08

	17,832,510.78	2,674,876.62	0.00	0.00
	8,075,375.65	2,018,843.91	6,284,756.04	1,571,189.01
	5,388,241.47	827,267.57	0.00	0.00
	0.00	0.00	2,091,925.29	330,543.82
	460,934,369.05	70,877,116.09	251,733,160.25	39,564,040.41

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	33,942,653.74	5,091,398.06	37,844,785.88	9,461,196.47
	4,176,334.57	626,450.19	3,503,773.28	875,943.32
	38,118,988.31	5,717,848.25	41,348,559.16	10,337,139.79

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		70,877,116.09		
		5,717,848.25		

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		6,459,439.41	21,542,361.53
		0.00	73,605.00
		6,459,439.41	21,615,966.53

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2019	0.00	15,088,524.40	
2020	6,367,784.94	6,367,784.94	
2021	39,785.54	39,785.54	
2022	39,552.31	39,552.31	
2023	6,714.34	6,714.34	
2024	5,602.28	0.00	

1	98,110,801.60	636,281,492.00	622,304,144.59	112,088,149.01
2	0.00	28,778,436.64	28,778,436.64	0.00
3	3,719,338.20	40,652,968.65	40,441,760.17	3,930,546.68
	3,202,053.86	35,437,057.58	35,250,256.24	3,388,855.20
	168,342.28	1,358,103.26	1,353,683.98	172,761.56
	348,942.06	3,857,807.81	3,837,819.95	368,929.92
4	259,780.00	29,510,428.30	29,498,107.30	272,101.00
5	372,379.29	10,546,764.24	10,565,948.54	353,194.99
	102,462,299.09	745,770,089.83	731,588,397.24	116,643,991.68

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1	4,717,818.43	51,409,972.81	50,898,828.50	5,228,962.74
2	169,377.78	1,862,603.92	1,834,611.09	197,370.61
	4,887,196.21	53,272,576.73	52,733,439.59	5,426,333.35

41

	241,641,864.89	234,490,187.04
	241,641,864.89	234,490,187.04

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	233,004,717.16	207,277,172.48
	4,995,172.30	8,266,061.00
	1,486,383.22	5,955,641.55
	0.00	3,456,989.00
	2,155,592.21	9,534,323.01
	241,641,864.89	234,490,187.04

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217,760,679.87

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	82,021,091.35	43,973,700.00	11,143,528.05	114,851,263.30	
	82,021,091.35	43,973,700.00	11,143,528.05	114,851,263.30	--

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	29,669,623.74	30,000,000.00	4,345,764.32	55,323,859.42	
225	29,948,708.28	0.00	2,573,781.24	27,374,927.04	
	14,140,102.73				

	1,102,977.83	0.00	190,650.84	912,326.99	
	900,502.44	0.00	159,426.72	741,075.72	
	635,297.13	0.00	91,610.16	543,686.97	
225	439,504.81	0.00	103,706.04	335,798.77	
	349,389.68	0.00	46,255.68	303,134.00	
15	206,754.51	0.00	58,882.80	147,871.71	
	57,821.20	0.00	7,624.80	50,196.40	

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		+ -					
	949,024,050.00					949,024,050.00	

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55

	400,222,714.56	1,576,618.11	0.00	401,799,332.67
	1,467,086.86	109,531.25	1,576,618.11	0.00
	401,689,801.42	1,686,149.36	1,576,618.11	401,799,332.67

2019

109,531.25

59

	474,516,412.50	0.00	0.00	474,516,412.50
	474,516,412.50	0.00	0.00	474,516,412.50

60

	4,223,611,112.65		3,461,806,065.78
	4,223,611,112.65		3,461,806,065.78
	1,589,814,847.80		1,473,579,665.62
	759,219,240.00		711,774,618.75
	5,054,206,720.45		4,223,611,112.65

61

	7,589,302,689.33	3,482,255,262.10	7,219,989,872.63	3,359,791,258.78
	171,279,166.20	66,522,482.94	204,895,401.51	90,973,983.51
	7,760,581,855.53	3,548,777,745.04	7,424,885,274.14	3,450,765,242.29

62

	34,341,853.03	36,901,129.36
	24,458,728.04	26,242,191.32
	5,553,841.54	5,391,794.62
	2,237,616.78	1,973,313.90
	26,065.34	30,976.71
	0.00	31,962.00
	66,618,104.73	70,571,367.91

63

	457,851,289.50	598,096,522.97
	554,487,943.73	412,328,874.30
	256,384,472.63	245,270,943.55
	245,718,611.84	224,534,314.78
	164,860,080.30	203,639,303.27
	103,809,175.17	64,858,401.94
	70,486,201.62	75,725,126.64
	16,293,809.72	15,695,016.25
	16,476,876.79	5,868,935.83
	15,290,852.11	15,708,580.44
	11,520,390.31	20,437,960.62
	10,496,374.50	10,079,778.20
	4,583,094.13	17,613,020.66
	1,928,259,172.35	1,909,856,779.45

64

	153,718,556.87	137,103,530.61
	39,728,076.92	37,290,502.83
	18,353,153.39	18,342,521.93
	13,647,891.43	19,381,764.29
	9,640,922.28	5,126,930.34
	8,545,422.15	6,313,499.03
	7,830,459.53	7,947,825.95
	5,933,828.15	4,025,142.95
	5,478,604.83	4,214,306.76
	4,846,988.25	5,920,348.38
	3,671,025.30	4,092,124.91
	109,531.25	2,165,530.29

	12,859,654.82	20,431,089.71
	284,364,115.17	272,355,117.98

65

	133,274,242.46	127,329,381.75
	126,394,199.48	132,231,138.03
	15,287,792.16	13,512,699.01
	9,951,440.23	6,455,271.91
	14,561,452.21	13,898,754.10
	299,469,126.54	293,427,244.80

66

	477,352.78	0.00
	84,590,717.34	100,908,995.14
	-293,264.98	-1,216,582.15
	996,138.29	785,045.87
	-83,410,491.25	-101,340,531.42

67

	45,262,300.00	80,115,800.00
	19,885,371.21	939,730.00
	4,345,764.32	330,376.26
	4,090,000.00	5,020,000.00
225	2,573,781.24	2,581,740.78
	2,365,167.24	197,097.27
	2,156,000.00	0.00

100

1,143,783.8M

	500,000.00	0.00
	499,700.00	0.00
	458,689.01	1,019,039.68
2018	300,000.00	0.00
	300,000.00	0.00
	218,780.00	1,121,300.00
	216,875.00	0.00
	190,650.84	190,650.84
	159,426.72	144,466.06
225	103,706.04	0.00
	100,000.00	0.00
	100,000.00	0.00
	91,610.16	87,276.07
	80,000.00	0.00
	76,579.44	0.00
	60,000.00	0.00
15	58,882.80	58,882.80

	111,255,267.10	72,775,817.93
	14,295,039.38	
	1,550,487.63	-1,197,385.79
		10,010,925.28
	0.00	6,420,345.00
	127,100,794.11	88,009,702.42

69

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71

	-27,416,736.00	
	-17,613,423.11	
	-3,793,172.36	
	-48,823,331.47	

	1,658,983.38	1,611,266.38	1,658,983.38
	2,439,247.16	764,458.33	2,439,247.16
	4,098,230.54	2,375,724.71	

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	1,000,000.00	50,000.00	
The Lake	300,000.00	0.00	
	100,000.00	0.00	
		14,000.00	
	81,183.38	0.00	
	50,000.00	0.00	
	20,000.00	0.00	
	3,000.00	0.00	
2018	4,800.00	0.00	

2019

	290,542,610.55	233,101,748.86
	-33,257,490.60	-14,624,979.37
	257,285,119.95	218,476,769.49

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	1,871,530,474.58

	313,827,100.02	238,417,540.82
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	1,590,751,809.98	1,563,104,207.52
	45,382,283.46	0.00
	45,532,204.37	0.00
	13,548,409.12	0.00
	24,475,893.97	0.00
	7,125,291.22	169,908,834.63
	1,726,815,892.12	1,733,013,042.15

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	0.00	10,000,000.00
	0.00	10,000,000.00

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	0.00	10,000,000.00
		10,000,000.00

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	0.00	83,011.50
		83,011.50

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	1,614,245,354.63	1,483,847,903.85
	9,321,963.35	15,059,762.05
	91,630,120.96	84,005,677.76
	13,057,457.00	10,866,013.34
	4,959,043.17	7,093,810.14
	158,607.19	-101,198.59
	318,500.98	
	-535,267.76	-832,944.26
	-127,100,794.11	-88,009,702.42
	-28,638,199.06	-15,036,127.68
	-4,619,291.54	411,148.31
	-1,386,157.52	-234,210,521.74
	-489,310,440.32	-356,495,724.84

	4,029,296,265.50	2,177,219,858.85
	218,775.77	380,338.61
	4,029,077,489.73	2,176,839,520.24
	4,029,296,265.50	2,177,219,858.85

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	24,825,460.73	
	24,825,460.73	--

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	4,359,727.66	6.9762	30,414,332.10
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	2,759,870.24	6.9762	19,253,406.77
	589.60	7.8155	4,608.02

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	45,262,300.00		45,262,300.00
	30,000,000.00		4,345,764.32
	19,885,371.21		19,885,371.21
	8,300,000.00		0.00
108	5,673,700.00		56,874.25
	4,090,000.00		4,090,000.00
225	2,573,781.24		2,573,781.24
	2,365,167.24		2,365,167.24
	2,156,000.00		2,156,000.00
100	1,143,783.96		1,143,783.96
	1,000,000.00		1,000,000.00

	91,610.16		91,610.16
	81,183.38		

				51.00%	0.00%	
				100.00%	0.00%	

2

	49.00%	24,517,687.17		0.00	113,314,534.52
	49.00%	-168.94		0.00	-3,333,054.89

3

	230,113,578.72	85,542,835.32	315,656,414.04	78,861,987.98	5,717,848.25	84,579,836.23
	5,602.41	3,817.31	9,419.72	6,811,572.56	0.00	6,811,572.56

(1)

	186,230,007.04	54,982,900.77	241,212,907.81	49,657,712.19	10,337,139.79	59,994,851.98
	5,842.75	3,921.75	9,764.50	6,811,572.56	0.00	6,811,572.56

(2)

	229,610,991.10	49,858,521.98	49,858,521.98	69,351,227.07
	0.00	-5,602.28	-5,602.28	-229.20

(3)

	104,056,341.59	20,962,302.57	20,962,302.57	43,798,441.15

	0.00	-80,319.34	-80,319.34	-4,179.07
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				51.00%	0.00%	

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	--	--
	4,168,338.79	2,617,851.16
	--	--
--	1,550,487.63	-762,017.74
--	1,550,487.63	-762,017.74
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			1,360,000,000.00	1,360,000,000.00
1.			1,360,000,000.00	1,360,000,000.00
2			1,360,000,000.00	1,360,000,000.00
			102,116,023.22	102,116,023.22
			1,462,116,023.22	1,462,116,023.22
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	2019 12 31			
	1,360,000,000.00			
	102,116,023.22			

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		13,955,880.37		12,571,467.08
		3,616,184.73		1,737,197.21
		1,993,224.66		6,553,123.09
		1,008,020.11		3,413,283.77
		16,466.04		39,753.96
		39,765.92		41,127.07
		4,513.27		14,998.97

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		24,532,147.26	21,614,576.05
		10,855,275.49	10,763,379.76
		68,820.97	3,633,988.60

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		28,800.00	28,800.00
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		550,024.57	550,024.57
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		9,823,762	9,272,300.00
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		0.00		5,847,688.80	
		50,000.00		0.00	
		580,130.26		0.00	

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		4,525,094.50	4,224,367.40
		1,490,945.55	1,238,869.31
		57,552.91	0.00
		1,841.61	916,666.81

		0.00	148,644.89
		139,622.44	0.00
		200,000.00	200,000.00

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2014 09 09

			450.00	448.00
	32,000.00	1.40%	407.00	405.00
	1.27%	43.00		0.13%
	9.60%			
			5	
1		12		
2			12	36
		30%		
	40%			30%
		12	36	
			30%	
	40%			
	30%			
	15.16 /			

1	2013		2014	2015	2016	30%	65%	110%
2	2014	2015	2016		20%			
3								

2019

1 2013 2015 2016 2017 65% 110% 160%

2 2015 2016 2017 20%

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2016 01 04

2016 01 04 29 64.50

21.25 /

2019

109,531.25

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2020 04 27

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2019 12 31 949,024,050.00

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5.00

474,512,025.00

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	743,804,053.68	100.00%	39,557,168.87		704,246,884.81	461,115,475.92	100.00%	23,113,083.26		438,002,392.66
	22,246,710.00	2.99%	0.00	0.00%	22,246,710.00	51,615,939.00	11.19%	0.00	0.00%	51,615,939.00
	721,557,343.68	97.01%	39,557,168.87	5.48%	682,000,174.81	409,499,536.92	88.81%	23,113,083.26	5.64%	386,386,453.66
	743,804,053.68	100.00%	39,557,168.87		704,246,884.81	461,115,475.92	100.00%	23,113,083.26		438,002,392.66

1	699,383,860.07	34,969,193.00	5.00%
1-2	13,429,708.82	1,342,970.88	10.00%
2-3	5,963,824.77	1,192,764.95	20.00%
3-4	992,283.36	496,141.68	50.00%
4-5	1,157,841.52	926,273.22	80.00%
5	629,825.14	629,825.14	100.00%
	721,557,343.68	39,557,168.87	--

	22,246,710.00	0.00	0.00%
	22,246,710.00		--

1	1	721,630,570.07
1	2	13,429,708.82
2	3	5,963,824.77
3		2,779,950.02
3	4	992,283.36
4	5	1,157,841.52
5		629,825.14
		743,804,053.68

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	23,113,083.26	16,543,789.45	0.00	99,703.84	39,557,168.87
	23,113,083.26	16,543,789.45	0.00	99,703.84	39,557,168.87

3

	99,703.84		

4

1	132,784,858.17	17.85%	6,639,242.91
2	99,432,833.64	13.37%	4,971,641.68
3	93,445,059.93	12.56%	4,672,253.00

4	22,246,710.00	2.99%	0.00
5	16,985,591.40	2.29%	849,279.57
	364,895,053.14	49.06%	

2

	0.00	
	14,295,039.38	0.00
	91,471,115.57	64,301,240.95
	105,766,154.95	64,301,240.95

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()		
()	14,295,039.38	0.00
	14,295,039.38	0.00

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	63,604,415.88	30,291,539.08
	32,288,103.90	29,692,522.35
	4,064,000.00	4,064,000.00
	1,572,298.56	1,239,473.08
	2,174,992.54	2,232,820.64
	457,769.11	5,986,841.54
	104,161,579.99	73,507,196.69

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	12	()	()	
2019 1 1	9,205,955.74			9,205,955.74
2019 1 1				
	3,484,508.68			3,484,508.68
2019 12 31	12,690,464.42			12,690,464.42

76,928,134.21

1 1		76,928,134.47
1 2		4,285,243.02

3		4,064,000.00	5	3.80%	4,064,000.00
4		3,000,000.00	1	2.81%	150,000.00
5		1,520,225.00	2-3	1.42%	304,045.00
	--	80,303,794.55	--	76.52%	10,320,723.48

3

	246,905,933.73	20,400,000.00	226,505,933.73	242,391,037.48	20,400,000.00	221,991,037.48
	4,168,338.79	0.00	4,168,338.79	2,617,851.16	0.00	2,617,851.16
	251,074,272.52	20,400,000.00	230,674,272.52	245,008,888.64	20,400,000.00	224,608,888.64

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	()					()	
	162,320,000.00	0.00	0.00		0.00	162,320,000.00	
	51,892,142.06	9,638.75	0.00		0.00	51,901,780.81	
()	625,642.50	5,257.50	0.00		0.00	630,900.00	20,400,000.00
	5,838,272.10	0.00	0.00		0.00	5,838,272.10	
	1,314,980.82	4,500,000.00	0.00		0.00	5,814,980.82	
	221,991,037.48	4,514,896.25				226,505,933.73	20,400,000.00

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	()									()	
()	2,617,851.16	0.00	0.00	1,550,487.63	0.00	0.00	0.00	0.00	0.00	4,168,338.79	
	2,617,851.16			1,550,487.63						4,168,338.79	
	2,617,851.16			1,550,487.63						4,168,338.79	0.00

4

	7,010,004,348.48	3,315,886,553.65	6,756,258,309.67	3,270,885,911.41
	161,269,622.80	64,568,317.30	194,869,275.13	89,049,587.53
	7,171,273,971.28	3,380,454,870.95	6,951,127,584.80	3,359,935,498.94

5

	102,743,555.45	72,490,431.64
	14,295,039.38	
	1,550,487.63	-1,197,385.79
		10,010,925.28
	0.00	6,420,345.00

	118,589,082.46	87,724,316.13
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	-158,607.19	
	88,113,806.09	
	-1,884,306.56	
	13,290,725.11	
	-54,849.79	
	72,835,017.02	--

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	25.10%	1.68	1.68
	23.95%	1.60	1.60

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2019